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# Come see the difference...



# 2017 Furniture Expo Recap

Record participation marked the 2017 Furniture Expo, including significant number of new faces and dealers welcomed to this wonderful annual event.

The MEC (Michiana Event Center) was packed with nearly 100 exhibitors, which showcased the wide-ranging talent that has made the region a hallmark hotspot in handcraft hardwood and specialty pieces. The time-honored appreciation dinners continued as a popular tradition – and allowed for good fellowship and the exchange of ideas and inspiration among friends.

Henry, Paul, Perry, Mark, Lavern, Alvin Jr. & Marion Furniture Expo Committee Northern Indiana Woodcrafters Association



## JOIN IN THE EXCITEMENT THIS YEAR AT OUR NEW LOCATION... THE BRAND NEW MICHIANA EVENT CENTER! at 455 E Farver in Shipshewana, Indiana

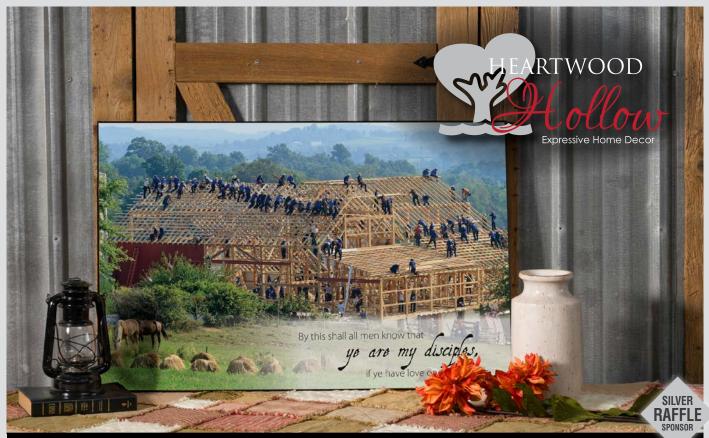
The growth of the expo has helped drive the need for a new, enhanced facility to host the dynamic expo. The building will increase capacity, offer new flexibility, and provide amenities that will only increase the welcoming environment that's been built over time.



<sup>(</sup>Providing the expo in this new location is an exciting new chapter in our history, and sets the tone and opportunity for such a bright future for all of us

– Henry Yoder





Heartwood Hollow is a division of Heartland Wholeslale, LLC 62788 CR 37 Goshen IN 46528 P: 866.877.6935 F: 866.877.6936 heartland@ibyfax.com



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Orchard Lane Funzait

2 018 NIWA Buyer's Guide

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F: 260-768-7011

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your success and our dedication to quality

#### 14 Different styles to choose from

Flat Top Desk Corner Desks Writing Desk: File Cabinets Credenzas

Toppers A Complete Line of Bookcases Occasional Tables 2 018 NIWA Buyer's Guide



# The NIWA Expo brings together over 90 Amish craftsmen from the Northern Indiana region.

The builders combine the simple integrity of Amish craft with contemporary designs. Constructed with Midwestern hardwoods, these pieces add an element of natural beauty to any décor. One-of-a-kind detailing and meticulous construction makes each item both an heirloom and a functional work of art.







# **Northern Indiana Woodcrafters Association**

#### **Our Mission**

The Northern Indiana Woodcrafters Association (NIWA) is dedicated to continuous improvement and innovative design in woodcrafting. We provide value to our customers through our honest, personable service and heirloom-quality products. Members are committed to teamwork among themselves and with patrons.

#### **Our Values**

- **Creative Craftsmanship:** As builders, we think outside the box about design and insist on topquality construction.
- **Customer Relationships:** We work to develop and sustain relationships with customers from order to delivery.
- **Shared Beliefs:** As members of the Old Order Amish faith, we are family oriented, trustworthy, compassionate, and supportive of one another and our customers.

#### **Our Story**

Northern Indiana is home to one of the largest Old Order Amish settlements in the world. Traditionally, Amish communities have relied on family farms to make a living in a way that is consistent with their values. However, one of the challenges facing the Amish in Northern Indiana has been the expanding Amish population alongside the decreasing amount of available farmland. This has led some Amish to start small businesses and others to seek employment in industry and manufacturing.

Amid this change, furniture building has become a viable option for many Amish men. The steady work ethic of the Old Order Amish fits well with furniture manufacturing, an industry that relies on quality craftsmanship. As these furniture builders become more successful, they create new jobs for other Amish workers, and they grow something—a business—that can be passed on to the next generation.

NIWA was created when regional craftsmen joined together to collaborate in their marketing. As many Amish builders moved into wholesale production, they realized that all would benefit from working together to promote their craft. Formed in 1999, NIWA currently has over 90 members and has established guidelines that define the NIWA brand. Quality is essential; the furniture must be built to last, and no particleboard or chipboard is used, not even for surfaces hidden from view. All furniture is manufactured in the United States, and most builders construct all products regionally.

Each member of the NIWA is actively involved in the association, and most participate in the annual furniture expo, an event that attracts store owners from across the country. The expo is a face-to-face way for builders and buyers to form working relationships that are rooted in mutual respect and a love for heirloom-quality furniture.

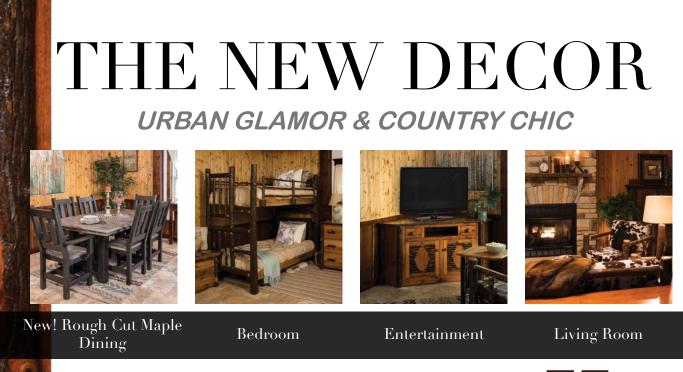
#### E&S Wood Creations Welcomes You to the 19th Annual Furniture Expo



#### Specializing in Bedroom, Livingroom & Office Furniture

If you are looking for a **large selection** of various **trends**, **designs** and wood species then look no further. E&S will offer you **25+ bedroom**, plus a variety of living room & office furniture styles. At E&S we believe that a **satisfied** customer is not an accident, but starts with attention to **detail**. E&S – builders of **quality** hand crafted **fine** furniture since 1987.

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Wayne V. Fry - Craftsman LaVern W. Fry - Craftsman 3351 W 1200 N Ligonier, In 46767 PH-260-593-2421 FX-260-593-0705



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 At F&N Woodworking, we produce over 120 chair styles, with a short 28-day lead time. Every chair is handcrafted in our shop, where quality is important to each of us.
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Schwartz Creations | 1475 N 500 W | Shipshewana, IN 46565 | Ph 260-768-7478 | Fax 260-768-7361 | schwartzcreations.com Entertainment Centers | Media Cabinets | Occasionals | Desks | Bookcases





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Spirit of Maroon Bells

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# Where you can expect more than the ordinary...

- Leading Designs
- Quality Craftsmanship
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**West Point Woodworking, LLC** Ph. (260)768-4750 • Fax (260)768-3176 6565 W 200 N • Shipshewana, IN 46565 sales@westpointwoodworking.com







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Ask us about purchasing the complete bundle!

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# Enjoy your workspace, everyday!

Contact us for information about becoming a dealer.



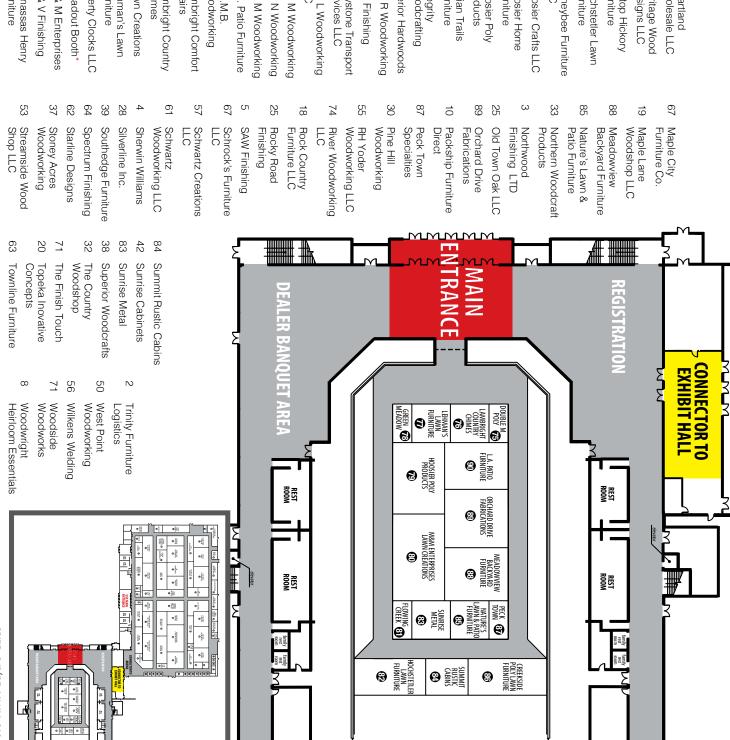
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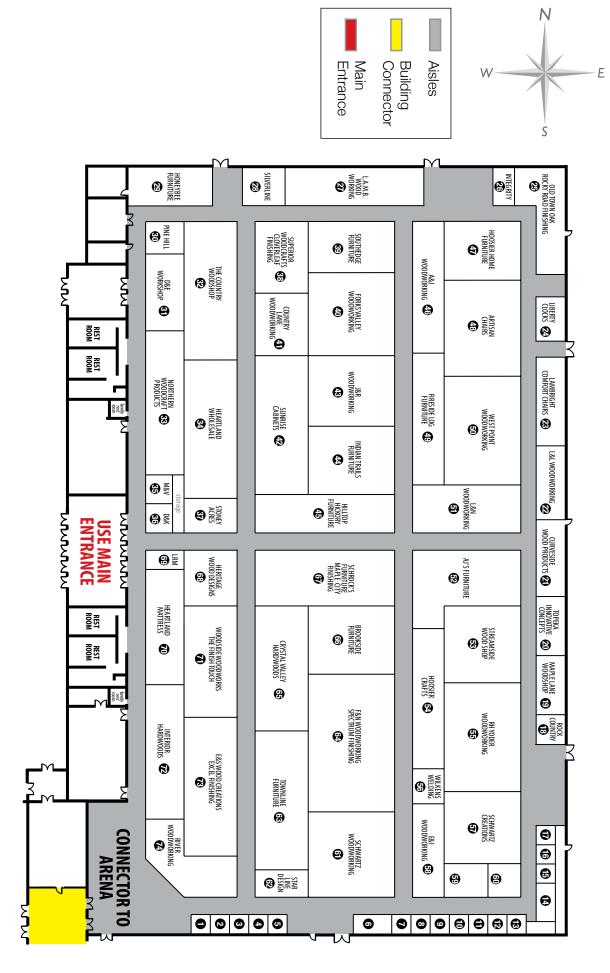
BRONZE RAFFLE

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# 2018 Furniture Floorplan





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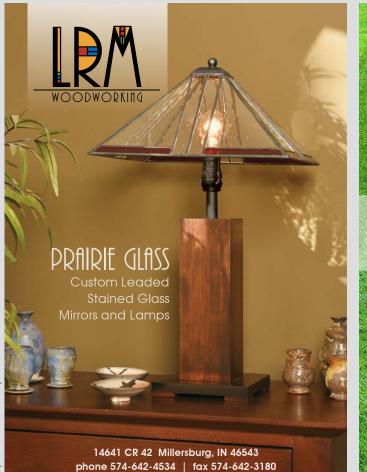
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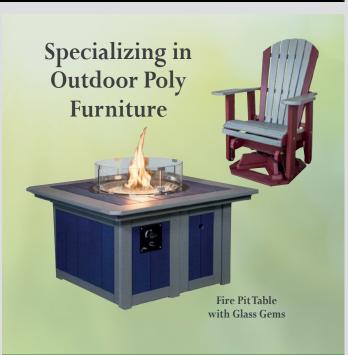
Pine & Rustic Cherry

504 Carriage Lane Millersburg, IN 46543 PH 574-642-0662 Fax 574-642-0663

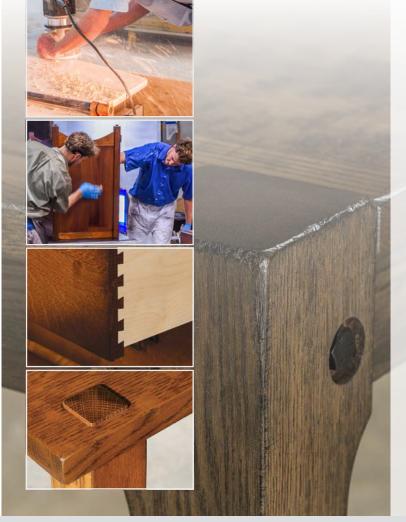


*Come see us at the NIWA Furniture Expo!* 

11513 CR 42 | Millersburg, IN 46543 VM: 574-642-3894 | Fax: 574-642-4227







# Details matter to our builders.

Look closely at each piece and you'll see touches like dovetail accents, mortise and tenon joints, and quality hardwood on every surface—even those typically hidden from view. Finishing is an essential component of heirloom-quality furniture, and our craftsmen carefully finish each piece to draw out the natural beauty of the wood while creating a durable surface that will last for generations.









West Newton Trestle Table



**Durango Server** 



We invite you to experience our extraordinary *customer service* and *quality*! *Be sure to visit us at the 2018 NIWA Furniture Expo for all the new designs that are not yet released*! Visit – http://www.indianawoodcrafters.com/niwa/members/woodside-woodworks/

Woodside Woodworks, LLc | 4795 S 200 W | Wolcottville, IN 46795 | 260-499-3220



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6415 W 600 N Shipshewana, IN 46565 Phone: 260-768-4488 Fax: 260-768-7532

www.allamericanwholesalers.com/ArtisanChairs

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# A Proven Performer The Jackson Trestle.

introduced last year, has been a solid seller, right out of the gate. Stop by our booth to learn about our wholesale incentives.

#### New for 2018! WRITING TABLES

#### to complement our dining tables line

- Bellingham
- Grant legged/trestle
- Lavega

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- Madison (legged)
- Parkland (legged)
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AJ's Furniture

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ph. (260) 768-7863 | fx. (260) 768-7861 0725N 840W, Shipshewana, IN 46565





## NIWA furniture Expo dealers take home more than just products; they take home stories.

Each piece carries the story of the craftsman who made it and the memory of the rolling Midwestern land that grew the wood. Because of their emphasis on relationships, all NIWA members are committed to working with each buyer to meet their individual needs and to ensure a level of satisfaction that fosters good relationships for years to come.



Over 200 designs are available to choose from!

All our products are designed and custom made in our shop, then powder coated.

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We'd love to show you our full line of products!



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1770 N 500 W Shipshewana IN 46565

Phone 260-768-7875 Fax 260-768-7099

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We can roll pack some of our mattresses to reduce shipping costs.

— Fully licensed and 1633 compliant. —

#### · Latex

Misee (featuring cool technology – 2° cooler than standard memory foam)

- o Furo Top
- Pllow Top (2-sided)
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Kitchen Cabinets | File Cabinets | Computer Desks | Roll-Top Desks

Fine home or office cabinetry and solid hardwood desks built to exacting standards for enduring use.

- Smooth, reliable performance of roll-top desks, drawers and doors
- Build strong and durable using dovetail joints and one-inch solid wood
- Consistent wood grain, in house finishing, extensive hardware selection

For a pdf catalog of our full line of products: indianawoodcrafters.com/riverwoodworkingoffice To see a pdf catalog of installed cabinetry: indianawoodcrafters.com/riverwoodworkingcabinetry

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# Multiple craftsmen display an array of styles,

including mission-style desks and hutches, live-edge tables, rustic log living and bedroom furniture, and recycled polywood chairs and tables for outdoor spaces. Builders combine timeless designs with contemporary details like LED lights and soft-close doors. From quarter-sawn oak to hickory, members of NIWA select top-quality Midwestern hardwoods as the raw material for their craft.





# TOWNINE furniture ILC

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> 115 Oregon Rocker Shown in ¼ Sawn White Oak

Fabric Seat Only with Matching Head Rest Overall size: 46"H x 31"D x 28"W Seat size: 21"W x 19"D Distance between armrests: 201/2" Floor to fabric or leather seat: 19"

Available in Oak, Cherry, 1/4 Sawn White Oak, Brown Maple, Hickory, and Elm

36 styles available.

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200 Sebana Slat Regular Glide

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Overall size: 43½"H x 32"D x 30"W
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Available in SW or Reg. Glide with no flip out
SW glide: 1" higher
900 Sebana

Slat Ottoman Overall size: 15"H x 17"D x 19"W

phone: 260-593-0195 x1 | fax: 260-593-2480



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# NUMA Member Directory

A&J Woodworking, LLC Crafts & Accessories | Dining Room P: 574-642-4551 | F: 574-642-3606

AJ's Furniture, LLC Living Room | Occasional Tables P: 574-642-1273 ext.1 | F: 260-593-2754

Artisan Chairs Dining Room P: 260-768-4488 | F: 260-768-7532

**Brookside Furniture Bedroom** P: 574-642-0131 | F: 574-642-3970

Cloverleaf Finishing Finishing P: 574-642-3277 | F: 574-642-3223

Country Chairs Living Room P: 260-768-3022 ext.3

Country Lane Woodworking, LLC Bedroom | Crafts & Accessories (Accent Pieces) P: 574-642-0662 | F: 574-642-0663

Creative Poly Works Outdoor P: 260-463-6457

Creekside Poly Lawn Furniture Outdoor P: 260-768-8199 ext. 2031 | F: 260-825-2377

Crystal Valley Hardwoods, Inc. Cabinetry (Bath) | Entertainment | Living Room | Occasional Tables | Office P: 574-825-8041 | F: 574-825-1250

Curveside Wood Products, Inc. Cabinetry | Entertainment | Office P: 574-825-3263 | F: 574-825-9034

Custom Woodfinishing *Finishing* P: 574-642-0531 | F: 574-642-4680

D&E Workshop Living Room P: 260-593-0195 | F: 260-593-2480

**D&K Clothes Dryers** *Crafts & Accessories* P: 260-499-0335 | F: 260-499-4946

**Double M Poly** *Outdoor* P: 574-642-3822 E&I Woodworking Office

P: 260-761-3308 | F: 260-761-3059

**E&S Wood Creations, LLC Bedroom | Cabinetry** P: 260-768-3033 | F: 260-768-3133

Excel Finishing, LLC Finishing P: 260-768-7665 | F: 260-768-7667

 F&N Woodworking, LLC

 Dining Room

 P: 260-463-8938 | F: 260-499-4946

Fireside Log Furniture, LLC Bedroom | Cabinetry | Dining Room | Living Room | Occasional Tables | Office P: 260-562-3064 | F: 260-562-1065

Flowing Creek Creations Outdoor P: 260-768-7553 ext.4

Forks Valley Woodworking Entertainment | Living Room | Occasional Tables | Office P: 574-825-0495 | F: 574-825-1011

**Gingerich Leather** *Crafts & Accessories* P: 260-768-7074 | F: 260-768-3107

Green Meadow Houses & Feeders Crafts & Accessories P: 260-768-7863 | F: 260-768-7861

Heartfelt Arts Crafts & Accessories P: 574-642-3365 | F: 574-642-3408

Heartland Mattress Bedroom P: 260-768-7875 | F: 260-768-7099

Heartland Wholesale, LLC Crafts & Accessories P: 574-642-4360 | F: 574-642-3557

 Heritage Wood Designs, LLC

 Cabinetry (Kitchen Islands)

 P: 574-825-4700 | F: 574-825-4740

Hilltop Hickory Furniture Bedroom | Dining Room | Entertainment | Game Room Items | Living Room | Occasional Tables | Office P: 260-593-2421 | F: 260-593-0705 Hochstetler Lawn Furniture *Outdoor* P: 260-593-0105 | F: 260-593-0134

Honeybee Furniture, LLC Cabinetry | Entertainment | Living Room | Occasional Tables P: 260-593-0567 | F: 260-593-0568

Hoosier Crafts, LLC Dining Room P: 574-642-3796 | F: 574-642-3780

Hoosier Heirlooms, LLC Bedroom | Dining Room | Occasional Tables P: 260-562-2220 | F: 260-562-3698

Hoosier Home Furniture Bedroom | Dining Room (Pie Safes) P: 574-773-0148 | F: 574-773-0464

Hoosier Poly Products Outdoor P: 260-894-3168 | F: 260-894-3167

Indian Trails Furniture Bedroom P: 260-562-3815 ext.1 | F: 260-562-2317

Integrity Woodcrafting Dining Room | Finishing P: 260-562-2067 | F: 260-562-2047

Interior Hardwoods, LLC Dining Room | Entertainment | Occasional Tables P: 260-768-7048 | F: 260-768-7749

**J&R Woodworking** Bedroom P: 260-463-4257 | F: 260-463-8197

KM Finishing Finishing P: 574-825-0752 | F: 574-825-5514

**L&L Woodworking, LLC** *Bedroom* P: 574-535-4613 | F: 574-773-9005

L&M Woodworking Dining Room P: 574-534-9177 | F: 574-533-2463

L&N Woodworking Office P: 260-768-7008 | F: 260-768-7011

L&R Woodworking Crafts & Accessories P: 260-761-2195 ext.4 | F: 260-761-1084

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L R M Woodworking Crafts & Accessories | Living Room P: 574-642-4534 | F: 574-642-3180

L.A.M.B. Woodworking, LLC Office P: 260-768-7992 | F: 260-768-4792

L.A. Patio Furniture by Lambright Aluminum, LLC *Outdoor* P: 260-593-0250 | F: 260-593-0556

Lambright Comfort Chairs Living Room P: 260-768-4820 | F: 260-768-3087

Lambright Country Chimes, LLC *Outdoor* P: 260-768-9138 | F: 260-768-9183

Lawn Creations Outdoor P: 574-536-1546 | F: 574-642-0408

Lehman's Lawn Furniture Outdoor P: 260-499-3281

Liberty Clocks, LLC Crafts & Accessories P: 574-825-0073 | F: 574-825-3700

**M&M Enterprises Outdoor** P: 260-593-0641 ext.1 | F: 260-593-0192

**M&V Finishing** Finishing P: 260-463-5253 | F: 260-463-8312

Maple City Finishing Finishing P: 574-642-9951 | F: 574-642-0354

Maple Lane Woodshop, LLC Crafts & Accessories (Pet Furniture) P: 260-593-2634 | F: 260-593-0355

Meadowview Backyard Furniture *Outdoor* P: 260-768-8173 | F: 260-768-4562

Nature's Lawn & Patio Furniture *Outdoor* P: 260-593-0375 | F: 260-593-0756

 Northern Woodcraft Products

 Dining Room

 P: 260-768-7726 | F: 260-768-7701

Northwood Finishing, LTD Finishing P: 260-768-4454 | F: 260-768-4685

Old Town Oak, LLC Bedroom (Baby Furniture) P: 260-593-0003 | F: 260-593-0004

Orchard Drive Fabrications *Outdoor* P: 260-768-7210 | F: 260-768-7211

Orchard Lane Living Room P: 574-825-7568 | F: 574-825-0829

Peck Town Specialties Outdoor P: 260-593-0125 ext.1

Pine Hill Woodworking Dining Room P: 260-499-4650

**R.H. Yoder Woodworking, LLC** *Dining Room* | *Office* P: 574-825-6183 | F: 574-825-3868

River Woodworking, LLC Cabinetry | Game Room Items (Gun Cabinets Only) | Office P: 260-593-3005 | F: 260-593-3007

Rock Country Furniture, LLC Dining Room | Office P: 260-768-7244

Rocky Road Finishing Finishing P: 260-593-3509 | F: 260-593-0531

SAW Finishing Finishing P: 260-768-3155 | F: 260-768-4921

Schrock's Furniture, LLC Bedroom | Entertainment | Occasional Tables P: 574-642-5079 | F: 574-642-3010

Schwartz Creations, LLC Entertainment | Occasional Tables P: 260-768-7478 | F: 260-768-7361

Schwartz Woodworking, LLC Bedroom P: 260-593-3193 ext.1 | F: 260-593-0166

Silverline Inc. Game Room Items | Office P: 574-825-7756 | F: 574-825-8060

Southedge Furniture Bedroom P:574-642-3894 | F:574-642-4227 **Spectrum Finishing** *Finishing* P: 260-463-7300 | F: 260-463-7320

Star Line Design, LLC Crafts & Accessories | Outdoor P: 574-825-7994 | F: 574-825-1422

**Stoney Acres Woodworking** *Flooring* P: 260-768-4367 | F: 260-768-4113

**Streamside Wood Shop, LLC** *Bedroom* P: 260-768-7887 | F: 260-768-7374

Summit Rustic Cabins Outdoor P: 574-825-4860 | F: 574-825-4862

Sunrise Cabinets Bedroom P: 260-463-2023 | F: 260-463-2034

Sunrise Metal Kitchen | Outdoor P:260-463-4026 | F:260-463-4027

Superior Woodcrafts Crafts & Accessories P: 574-825-4692 | F: 574-825-4594

 The Country Woodshop

 Dining Room

 P: 574-642-3681 | F: 574-642-2657

The Finish Touch Finishing P: 260-768-8155

**The Hoosier Finish, LLC** *Finishing* P: 260-562-2220 | F: 260-562-3698

**Topeka Innovative Concepts** *Cabinetry* P: 260-593-0264 | F: 260-593-0265

Townline Furniture Living Room P: 260-499-4875 | F: 260-499-4876

West Point Woodworking, LLC Dining Room P: 260-768-4750 | F: 260-768-3176

Wilkens Welding Bedroom P: 260-593-0384

Woodside Woodworks Dining Room P: 260-499-3220 | F: 260-499-3221



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## HELD AT DEALER BANQUET, MARCH 21, 2018

Gold sponsor \$2500		<i>UCL<sup>K</sup></i> NSOR	Bronze sponsor \$500	S100 GAS CARD SPONSOR	
West Joint I	E&S Wood Creations	Schwartz Creations	South Edge Furniture	Maple City Finishing	
WOODWORKING LLC			Gingerich Leather	i misimy	
Country Woodshop	L&R Furniture	Hoosier Home Furniture	Curveside Wood Products	KM Finishing	
Schwartz	Sunrise Cabinets	River Woodworking	Interior Hardwoods		
Voodworking	Honeybee	L.A.M.B.	M&M Enterprises	Northwood Finishing	
HEARTLAND	Furniture	Woodworking	Woodside Woodworks		
MATTRESS. LLC	Heritage Wood Designs	AJ's Furniture	Silverline Inc.	Custom Woodfinishing	
R·H·YODER	Hoosier	Crystal Valley	Northern Woodcraft Products		
F&Nô	Crafts	Hardwoods	L&M Woodworking	Rocky Road Finishing	
Woodworking	D&E Workshop	Heartland Wholesale	Superior Woodcrafts	Cloverleaf Finishing	
Jer	L&N	Forks Valley	E&I Woodworking		
Woodworking	Woodworking	Woodworking	Old Town Oak		
<b>TOWNLINE</b> farniture uc	Schrock's Furniture	Fireside Log Furniure	Lambright Country Chimes	The Finish Touch	

# \$45,000 TOTAL GIVE-AWAYS! 46 CHANCES TO WIN!

THE MORE ORDERS YOU PLACE, THE MORE CHANCES YOU HAVE TO WIN!!!